

RM6374 LEGAL PANEL FOR PUBLIC SECTOR

LOT 6 – COSTS LAWYER SERVICES

GOODWIN MALATESTA LEGAL COSTS SERVICES LTD



PROSPECTUS

Directors

Malcolm Goodwin (Costs Lawyer)

Domenico Malatesta (Costs Lawyer)

* Malcolm Goodwin and Domenico Malatesta are Costs Lawyers regulated by the Costs Lawyer Standards Board and are members of the Association of Costs Lawyers. Details of other Costs Lawyers employed by the firm are included in this prospectus.

Government
Commercial
Agency
Supplier



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CONTENTS

1. Supplier Introduction	Page 3
2. Team Structure	Page 4
3. Social Value	Pages 5 to 6
4. Lot 6 Experience Profile	Page 7
5. Lot 6 Specialisms	
a. General Costs Law Services	Page 8
b. Clinical Negligence Specialist Costs Law Services	Page 8

Disclaimer

Goodwin Malatesta Legal Costs Services Ltd confirms that the information provided within this Prospectus, particularly within case studies and key contact biographies, is not commercially sensitive. Where information is not a matter of public record, appropriate permissions have been obtained for its inclusion. Any client-related information has been anonymised or disclosed with the necessary consent, and its use does not breach any confidentiality, professional or data protection obligations.

1. Supplier Introduction

Goodwin Malatesta Legal Costs Services Ltd is a specialist legal costs consultancy based in Essex, providing expert costs advice and support to public sector organisations, medical defence organisations, regulated bodies and government-funded programmes. For more than 20 years, we have practised exclusively in legal costs, advising public bodies and healthcare-related organisations on complex and high-value costs claims requiring rigorous analysis, robust negotiation and, where necessary, alternative dispute resolution or judicial costs assessment. Throughout every instruction, we remain focused on achieving the best possible outcome within reasonable timescales while demonstrating value for money.

Our full expertise, resources and focus are devoted to achieving the best possible outcomes for our clients in costs disputes. We are committed to delivering the same high standard of service and attention to every instruction, regardless of value or complexity. For routine or lower-value matters, we adopt a pragmatic and proportionate approach, tailoring both our strategy and fee structures to ensure that the cost of our services remains aligned with the work required and the sums in issue. This enables clients to access specialist costs expertise in a sensible and cost-effective manner.

Our approach is founded on three core principles: clarity, accuracy and accountability. We deliver practical, commercially focused advice in plain English, transforming complex costs issues into clear, actionable recommendations that support informed decision-making by legal, procurement and operational teams. We understand the particular demands placed on public sector organisations, including budgetary constraints, audit requirements, transparency obligations and public scrutiny, and we tailor our services to meet those needs.

Goodwin Malatesta is exclusively focused on legal costs. This specialist focus, combined with extensive experience of complex, multi-party and high-value disputes, enables us to deliver technically robust advice, strategic insight and practical solutions that achieve predictable, defensible and cost-effective outcomes. Our team is accustomed to working within demanding timescales and regularly provides urgent advice on costs exposure, settlement strategy, budgeting and assessment issues. Clients benefit from direct access to experienced Costs Lawyers who are able to identify key issues quickly, implement effective strategies and respond promptly when key decisions are needed.

In addition to case-specific support, we provide clients with regular briefings on developments in costs law, procedural changes and significant case law. This proactive approach ensures that organisations remain informed of emerging risks, evolving judicial guidance and best practice. We also offer tailored in-house training programmes delivered by Malcolm Goodwin, Accredited Costs Lawyer, helping legal and operational teams develop a stronger understanding of costs management, costs assessment, procedure and compliance. By sharing knowledge and practical experience, we help clients strengthen internal capability and improve legal costs decision-making.

Clients can expect responsive communication, dependable delivery and a collaborative approach aligned to public sector objectives. Our longstanding relationships with public bodies and medical defence organisations reflect our commitment to professionalism, integrity and measurable results. We recognise the importance of protecting public funds and maintaining effective financial governance, and our advice is always focused on delivering practical solutions that achieve maximum value and the best possible financial outcome.

By combining specialist technical expertise with a practical understanding of the sector, Goodwin Malatesta provides trusted, strategic support that helps organisations control legal expenditure, strengthen financial governance and achieve the best possible outcomes in relation to legal costs. Our reputation has been built on technical excellence, responsiveness and quick turnaround and a proven ability to secure favourable results in legal costs assessment proceedings through expert legal knowledge, effective costs management, negotiation skills and trusted advocacy at hearings.

2. Team Structure

Supplier Relationship Manager:	Malcolm Goodwin (Director)
Key Contacts for bid/tender opportunities	Malcolm Goodwin (Director) Domenico Malatesta (Director)
Core Delivery Team:	

The Directors oversee a team comprising Costs Lawyers, senior costs consultants and costs draftspersons experienced in legal costs claims in the public sector, CPR compliance, budgeting and costs risk management. We maintain capacity across all specialist areas and can scale support using additional consultants where required.

Our experienced team includes the following:

Malcolm Goodwin (Director)	An Accredited Costs Lawyer with over 40 years' experience, specialising in civil litigation costs, particularly clinical negligence and complex commercial disputes. He also delivers professional legal costs training and seminars.
Domenico Malatesta (Director)	A Costs Lawyer with extensive claimant and defendant experience. He specialises in opposing costs in civil litigation, CAT proceedings, costs recovery, budgeting and costs advice across complex jurisdictions.
Mark Kirby	Mark is a Costs Lawyer and has extensive legal costs experience, representing local authorities and major institutions. He specialises in detailed assessments, costs budgeting, and high-value, complex commercial disputes in domestic and international matters.
Laura Dear	Laura is a Costs Lawyer and specialises in opposing claims for costs in complex litigation. Laura also drafts bills for the recovery of defendant's costs in criminal proceedings and also in the Court of Protection.
Scott O'Rourke	Scott brings over 25 years' legal costs experience. He is a Costs Lawyer and specialises in opposing clinical negligence costs claims, while also preparing costs budgets, points of dispute and giving expert advice.
Claire Addicott	Claire is a Costs Lawyer with over 30 years' legal costs experience, specialising in healthcare and clinical negligence costs. She is highly experienced in challenging costs claims, preparing points of dispute and conducting negotiations.
John Alexander	John is a costs consultant with over 10 years' legal costs experience. He specialises in healthcare costs recovery, costs budgeting, budget discussion reports and representation at costs management hearings.
Anthony James	Anthony is a Law Costs Draftsman with over 40 years' legal experience, specialising in Legal Aid, private and civil costs, budgeting, negotiations, regulatory compliance, accreditation and practice management.

Goodwin Malatesta can access additional specialist resources where required. No subcontractors are currently proposed. Profiles are included only for key personnel expected to have substantial involvement under RM6374 Legal Panel for Public Sector. No material limitations apply to our ability to deliver legal costs services throughout England and Wales.

3. Social Value

Our Commitment

Goodwin Malatesta Legal Costs Services Ltd is committed to delivering practical and measurable social values alongside specialist legal costs services. We support public sector organisations by protecting public funds, improving value for money, developing capability, promoting inclusive working practices, supporting communities and reducing environmental impact.

Protecting Public Funds and Delivering Value

Our core service contributes directly to effective stewardship of public resources. Through early costs advice, litigation budgeting, costs recovery and costs risk management, we help public bodies understand and control legal expenditure, maximise recoveries where appropriate and make informed, proportionate decisions throughout disputes.

To summarise, we provide:

- Clear advice on costs exposure, budgeting, forecasting and recovery.
- Identification of unnecessary expenditure and opportunities for efficient resolution.
- Support for governance, audit readiness, transparency and value-for-money objectives.

Skills, Employment and Capability Building

We support skills development within our business and the wider legal sector by offering mentoring, training, professional development and early-career opportunities. We also provide knowledge-sharing sessions and practical workshops for public sector legal, procurement and finance teams on costs management, budgeting, governance and best practice.

Equal Opportunity, Inclusion and Wellbeing

We are committed to an inclusive and supportive working environment where individuals can develop and succeed on merit. Our approach includes inclusive recruitment, equal opportunities in employment and progression, flexible working where appropriate, ongoing professional development, staff wellbeing initiatives and a collaborative culture based on respect and continuous improvement.

Community Engagement

We seek opportunities to contribute positively to local communities through volunteering, education and professional outreach. This may include work experience programmes, guidance on legal costs and litigation funding issues, employee participation in charitable initiatives and collaboration with buyers on social value projects aligned to local priorities during any Call-Off Contract.

Environmental Stewardship

We are committed to reducing the environmental impact of our operations and supporting the transition to a lower-carbon economy. We maintain a Carbon Reduction Plan, operate a predominantly digital-first service model, reduce paper consumption, use remote and hybrid meetings where appropriate and review opportunities to improve resource efficiency.

Carbon Reduction Plan

Our Carbon Reduction Plan is available at the following URL: <https://gm-lcs.com/Goodwin-Malatesta-Published-Carbon-Reduction-Plan-2026.pdf>

Our approach includes:

- Maintaining a Carbon Reduction Plan and supporting annual emissions reduction objectives.
- Operating a predominantly digital-first service model.
- Reducing paper consumption through electronic document management.
- Using remote and hybrid meeting arrangements to reduce travel-related emissions where appropriate.
- Reviewing opportunities to improve environmental performance and resource efficiency across our business operation.

Innovation and Continuous Improvement

We invest in technology, digital workflows and data-driven processes to improve efficiency, accuracy and transparency. Digital document management, workflow tools, costs analytics, reporting and technology-enabled collaboration help reduce administrative effort, improve turnaround times and support better outcomes for public sector buyers.

Working with Buyers and Measuring Impact

We work collaboratively with buyers to identify proportionate social value opportunities throughout the life of a matter or Call-Off Contract. Where appropriate, we will monitor and report on training and knowledge-sharing delivered, community or volunteering activity, professional development, environmental improvements and process efficiencies that support value for money.

Through this approach, we aim to deliver sustainable benefits for public sector organisations, stakeholders and the communities they serve, while ensuring our social value activity remains practical, relevant and measurable.

4. Lot 6 – Experience Profile

Costs Lawyer Services

Goodwin Malatesta is a specialist legal costs practice providing expert costs services across civil, commercial, regulatory, healthcare and public sector disputes. We advise public bodies, medical defence organisations, healthcare providers, insurers, regulated entities, law firms and corporate clients on all aspects of legal costs, from early strategic advice and costs risk assessment through to costs management, assessment proceedings and costs recovery. Our work encompasses both General Costs Law Services and Clinical Negligence Specialist Costs Law Services.

As a practice dedicated exclusively to legal costs, we offer highly specialised expertise developed through decades of experience in contentious and non-contentious costs matters. Our focused approach enables us to identify key issues quickly, provide practical solutions and implement effective strategies that maximise recoveries, minimise liabilities and achieve the best possible financial outcomes for clients. We understand that public sector organisations and healthcare clients often require urgent advice within demanding timescales and we pride ourselves on delivering prompt, commercially focused and actionable recommendations.

Our experience includes costs budgeting, costs management, detailed assessment proceedings, costs recovery, opposing costs claims, costs negotiations, advocacy and strategic costs advice. We regularly advise on complex and high-value litigation involving multiple parties, extensive expert evidence, substantial future loss claims and significant costs exposure. Through early intervention, detailed analysis and robust negotiation, we help clients control expenditure, reduce financial risk and achieve proportionate, defensible outcomes. Our clinical negligence expertise includes advising on healthcare and medical defence matters involving multiple experts, complex medical evidence and large-scale costs claims.

Our combination of specialist legal costs expertise, rapid turnaround times, strategic insight and extensive experience enables us to deliver cost-effective, commercially focused solutions that protect public funds and achieve optimal outcomes for client.

Representative Experience

General Costs Law Services: Costs Budgeting

We acted for a Defendant in a complex commercial dispute involving multiple parties, extensive disclosure and expert evidence. Following preparation of a detailed Budget Discussion Report and negotiations on key phases, substantial reductions were achieved to a Claimant budget exceeding £900,000, significantly reducing future costs exposure.

General Costs Law Services: Legal Costs Recovery

Following a successful trial, Goodwin Malatesta was instructed to recover the client's legal costs through Detailed Assessment proceedings. We prepared a Bill of Costs totalling almost £216,000, advised on settlement strategy and drafted Replies to Points of Dispute. Acting on our advice, the client made a strategically timed Part 36 offer that the paying party failed to beat at a two-day detailed assessment hearing. As a result, the client recovered in excess of £290,000, including assessed costs, interest, detailed assessment costs and additional sums payable under CPR 36.17. This outcome demonstrates the value of early strategic planning, effective costs management and the careful use of settlement offers to maximise costs recovery.

Clinical Negligence Specialist Costs Law Services: Costs Budgeting

We acted in a complex clinical negligence claim involving expert evidence from nine disciplines and a ten-day quantum trial. The Claimant's budget exceeded £1.6 million. Following preparation of a comprehensive Budget Discussion Report, negotiations and advocacy support at the Costs and Case Management Conference, the Court reduced the Claimant's budget to nearly £710,000, a reduction of around £890,000.

Clinical Negligence Specialist Costs Law Services: Opposing Legal Costs

Following settlement of High Court clinical negligence proceedings, a Claimant sought approximately £580,000 in costs. We reviewed the electronic Bill of Costs, advised on strategy and conducted negotiations that resulted in agreement at £353,000, reducing the claim by approximately 39%. The matter was concluded within 57 days of instruction, delivering substantial savings and rapid resolution for the client.

5. Lot 6 - Specialisms

(a) General Costs Law Services

Goodwin Malatesta is a specialist legal costs practice providing expert advice and representation across civil, commercial, regulatory and public sector disputes. We advise public bodies, insurers, regulated organisations, law firms and corporate clients on all aspects of legal costs, from early strategic advice and costs risk assessment through costs management, assessment proceedings and costs recovery.

Our exclusive focus on legal costs enables us to identify issues quickly, deliver practical solutions and implement effective strategies that maximise recoveries, minimise liabilities and achieve proportionate outcomes. We understand the importance of prompt decision-making and provide rapid turnaround times on urgent instructions, helping clients manage costs exposure effectively and respond to litigation developments with confidence. Our commercially focused approach combines technical excellence with practical litigation experience, enabling us to deliver clear advice and measurable financial benefits.

We regularly advise on complex and high-value disputes involving multiple parties, substantial costs claims, extensive expert evidence and challenging procedural issues. Our experience extends across all stages of the costs process, from pre-action costs planning and budgeting through to detailed assessment, negotiation and settlement. Through early intervention and robust analysis, we help clients identify risks, evaluate options and implement strategies designed to achieve the best possible financial outcome. Our ability to respond quickly to urgent instructions enables clients to maintain momentum, meet procedural deadlines and make informed decisions when significant costs issues arise.

We are recognised for delivering practical, commercially focused advice that balances technical accuracy with the realities of litigation. Whether reducing costs liabilities, challenging excessive costs claims or maximising recoveries, our objective is always to secure a proportionate and cost-effective result. Clients benefit from direct access to experienced Costs Lawyers with extensive advocacy, negotiation and assessment experience, allowing us to resolve issues efficiently while protecting public funds and supporting financial governance.

Capabilities include: Costs budgeting and costs management; Precedent H Costs Budgets; Budget Discussion Reports and budget revisions; costs risk analysis and forecasting; opposing claims for legal costs; Bills of Costs and electronic bills; Points of Dispute and Replies; Detailed Assessment Proceedings; legal costs recovery; Part 36 and Calderbank advice; Court of Protection costs; advocacy; multi-party and high-value litigation; and international costs dispute.

(b) Clinical Negligence Specialist Costs Law Services

Goodwin Malatesta has extensive experience advising on legal costs arising from clinical negligence and healthcare litigation. We regularly support medical defence organisations, healthcare providers, insurers, professionals and healthcare-focused legal teams in relation to complex and high-value costs disputes.

Clinical negligence litigation often involves substantial costs exposure, multiple experts, extensive medical evidence and complex budgeting considerations. Our specialist understanding of both clinical negligence litigation and costs law enables us to provide strategic advice at every stage of a case, from initial budgeting and costs management through to negotiation, settlement or detailed assessment proceedings. We are experienced in identifying opportunities to reduce costs liabilities, challenge excessive costs claims and secure the best possible financial outcome for clients.

Our experience includes catastrophic injury claims, multi-expert litigation, significant future loss claims and matters involving substantial costs exposure. Clients benefit from rapid access to experienced Costs Lawyers, responsive service and commercially focused advice delivered within demanding timescales. Through detailed analysis, robust negotiation and specialist knowledge developed over decades of costs practice, we help clients maintain effective control of litigation expenditure while protecting public funds and achieving proportionate, defensible outcomes.

Capabilities include: Clinical negligence costs budgeting and costs management; review and challenge of claimant budgets; costs management advocacy; opposing claimant costs claims; Points of Dispute and Replies; costs exposure reporting; recovery of defendant costs; Detailed Assessment Proceedings; catastrophic injury claims; multi-expert litigation; settlement and trial costs strategy; proportionality and recoverability advice; negotiation and advocacy in complex disputes.